



funders' network

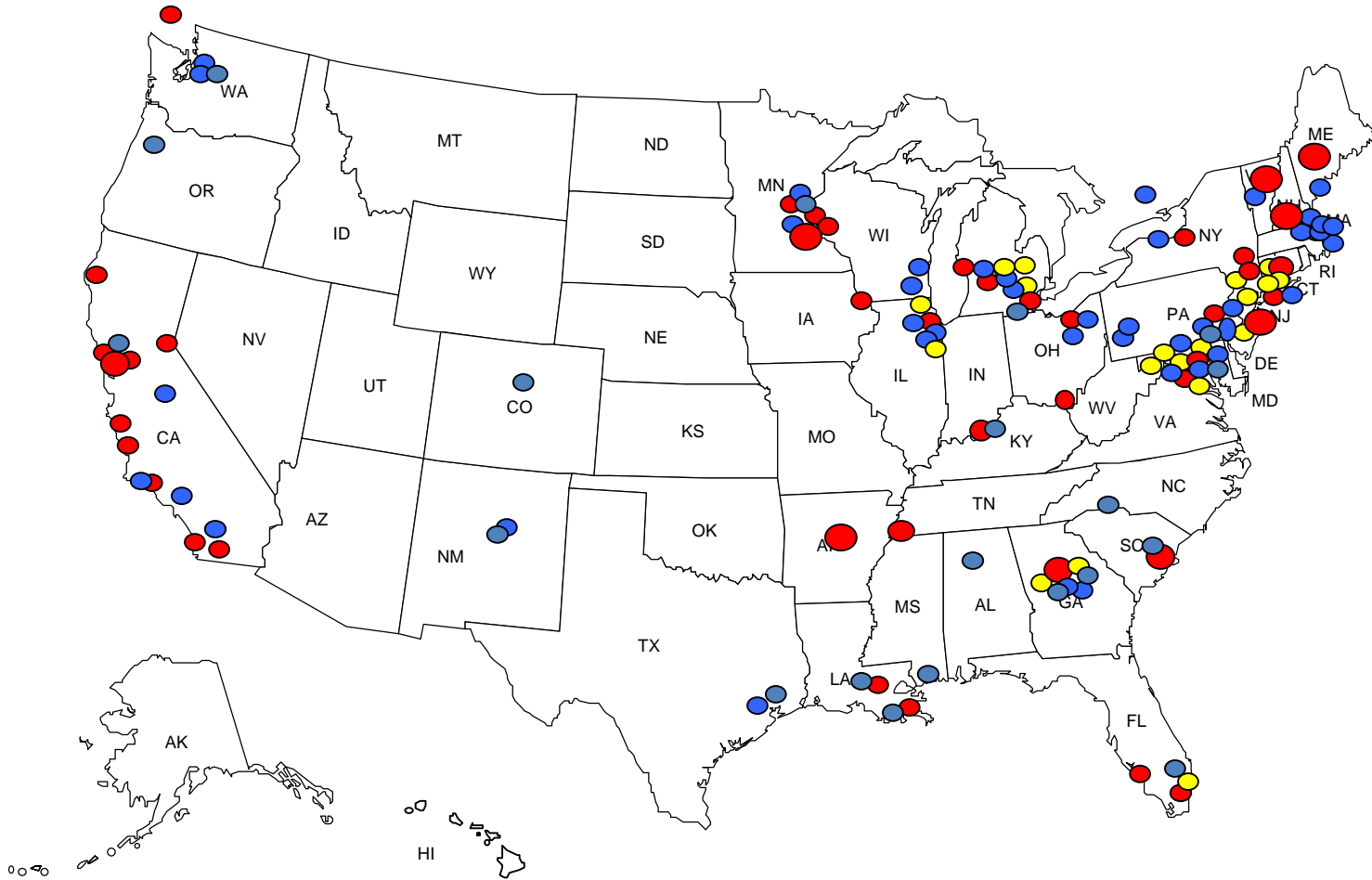
FOR SMART GROWTH AND LIVABLE COMMUNITIES



Observations

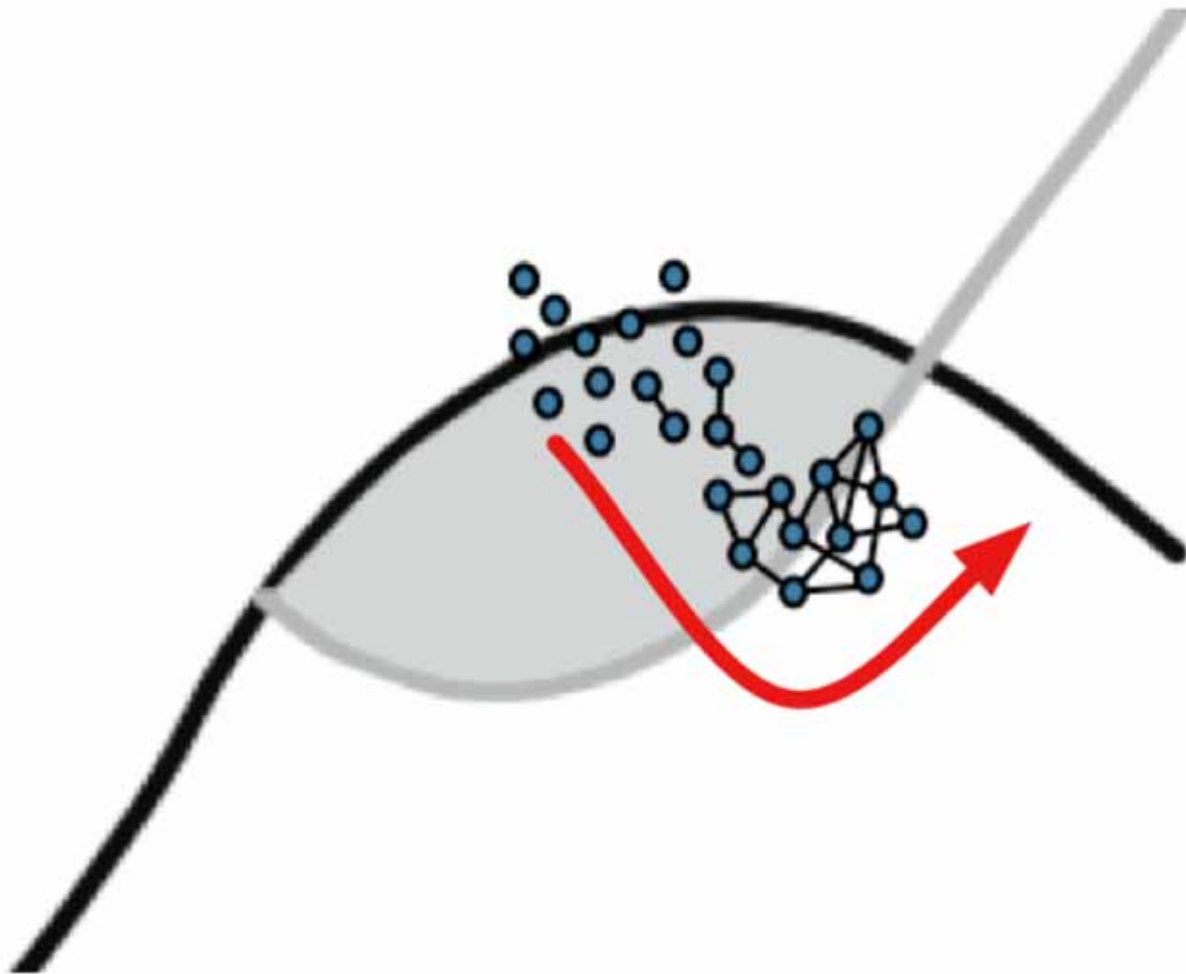
- No silver bullet
- Build from strength
- Be evidence based, performance driven
- Rewards and resources will change mindset
- Narrative is key

Funders' Network Map



Connect our assets

Find new opportunities with “link and leverage” strategies



Potential Funder role

1. Thought partner
2. Convener
3. Data collection/research
4. Investor

“We have met the solution and it is us.”

Keys to success?

- Principals had 'skin in the game'
- Early, incremental wins
- Collaborative leadership, solid governance
- Unforgiven expectation that promises will be met



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